

# WRENN WYNKOOP

# CONTACT



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wrennwynkoop.com/hireme/

# **SOFTWARE SKILLS**

- CRM: HubSpot | Monday | ZOHO | +
- Office Suites: G-Suite | MS Office | OpenOffice
- Project Mgmt: Trello | Asana | Monday | ClickUp | ZOHO | +
- Finance | POS: Quicken | Quickbooks | Stripe | Square | PayPal
- PMS: Opera Cloud
- Web Development: WordPress | Elementor | Wix | Squarespace | Zapier
- Social: FB | Insta | TicTok | LinkedIN | Slack | BeReal
- Video: Meetings | Zoom | Groups
- Marketing: ClickFunnels | Google Analytics | Google Ads | FB Ads | +
- Web3 Basics: Crypto | Metaverse

# **EDUCATION & CERTS\***

#### **BS International Business**

Pepperdine University

Malibu, CA | 2008

**CERTIFICATE: Advertising Study** 

Northwood Institute

CERTIFICATE: Effective Communication & Interpersonal Skills

**Dale Carnegie Training** 

CERTIFICATE: Life | Purpose | Professional | Happiness Coaching

Emergency First Responder, AED, Child CPR & Airborne Pathogen Instructor

PADI

\*See Continuing Ed & More @ wrennwynkoop.com

## **GENERAL OBJECTIVE**

I'm a visionary, entrepreneur, and tech geek, who loves strategic marketing, operations, and design. I'm interested in sharing my experience and knowledge to help Startups, SMB's and cutting-edge companies grow. Diversely qualified I'm happy to consider any role where organization, wellness, efficiency, and strategic thinking are desired.

### **PASSIONS**



#### **EXPERIENCE**

#### MARKETING | STRATEGY -

- Business analysis, planning, marketing strategy, event & partnership proposals for Startup, SMB & more.
- Strategically implement balance of digital and traditional marketing to build brand/product market share and interest.
- Enhance lifecycle funnel and implement data responsive marketing.

#### **OPERATIONS | MANAGEMENT -**

- Able to manage small to medium teams and impact ROI through team building and employee wellness.
- Impact growth by streamlining systems (like CRM) to improve efficiency and customer engagement/retention.
- Analyze financial impact of all operations and consistently seek new and improved projects and products to grow the business.

## PROJECT | PRODUCT DEVELOPMENT -

- Take ownership of projects and products while enhancing the user experience and managing sales cycle from inception to delivery.
- Reduce costs through long term partnership building while increasing perceived value to customer via a "Customer First" philosophy.
- Work autonomously with knowledge of all aspects of the business yet be a team player as needed to reach corporate goals



